

**Statement for 2015 - on consolidated basis**  
**Bank Leumi Le-Israel Ltd., Main data, NIS million**  
**Taken from the annual report to 31.12.15, reported amounts**

Summary consolidated balance sheet	End of year			Rate of change	
	2015	2014	2013	2015	2014
Cash and deposits in banks	60,455	60,615	44,351	-0.26%	36.67%
Securities	69,475	52,113	63,735	33.32%	-18.23%
Securities borrowed or purchased under agreements to resell	1,764	2,000	1,360	-11.80%	47.06%
Credit to the public	265,070	256,468	244,757	3.35%	4.78%
Credit-loss allowance	3,671	3,988	3,883	-7.95%	2.70%
Credit to the public, net	261,399	252,480	240,874	3.53%	4.82%
Credit to the government	453	528	558	-14.20%	-5.38%
Investments in companies included on an equity basis	924	2,216	1,689	-58.30%	31.20%
Buildings and equipment	3,095	3,162	3,028	-2.12%	4.43%
Intangible assets and goodwill	18	43	99	-58.14%	-56.57%
Assets-derivative instruments	11,250	16,909	13,054	-33.47%	29.53%
Other assets	7,666	6,918	6,056	10.81%	14.23%
<b>Total assets</b>	<b>416,499</b>	<b>396,984</b>	<b>374,804</b>	<b>4.92%</b>	<b>5.92%</b>
Deposits of the public	328,693	303,397	286,003	8.34%	6.08%
Deposits of banks	3,859	4,556	4,310	-15.30%	5.71%
Deposits of the government	750	467	397	60.60%	17.63%
Securities loaned or sold under agreements to repurchase	938	1,238	624	-24.23%	98.40%
Bonds and subordinated notes	21,308	23,678	25,441	-10.01%	-6.93%
Liabilities-derivative instruments	11,098	15,650	13,487	-29.09%	16.04%
Other liabilities	20,746	21,860	19,395	-5.10%	12.71%
<b>Total liabilities</b>	<b>387,392</b>	<b>370,846</b>	<b>349,657</b>	<b>4.46%</b>	<b>6.06%</b>
Noncontrolling interests	340	340	340	0.00%	0.00%
Equity capital attributed to shareholders of the banking corporation	28,767	25,798	24,807	11.51%	3.99%
<b>Total equity capital</b>	<b>29,107</b>	<b>26,138</b>	<b>25,147</b>	<b>11.36%</b>	<b>3.94%</b>

Summary consolidated profit and loss statement	End of year			Rate of change	
	2015	2014	2013	2015	2014
Interest income	8,784	10,012	12,134	-12.27%	-17.49%
Interest expenses	1,666	2,649	4,777	-37.11%	-44.55%
Net interest income	7,118	7,363	7,357	-3.33%	0.08%
Provisions for credit losses	199	472	268	-57.84%	76.12%
Non-interest income	6,297	5,141	5,431	22.49%	-5.34%
Of which: Commissions	4,092	4,167	4,188	-1.80%	-0.50%
Operating and other expenses	8,836	9,371	8,817	-5.71%	6.28%
Of which: Salaries and related expenses	5,448	5,151	5,070	5.77%	1.60%
Before-tax profit	4,380	2,661	3,703	64.60%	-28.14%
Provision for taxes on profit	1,691	1,278	1,380	32.32%	-7.39%
After-tax profit	2,689	1,383	2,323	94.43%	-40.46%
Share of the bank in after-tax profit of companies included on equity basis, after the effect of tax	177	42	-293	321.43%	
Net profit before attributing to holders of noncontrolling interests	2,866	1,425	2,030	101.12%	-29.80%
Net profit attributed to holders of noncontrolling interests	-31	-12	-42	158.33%	-71.43%
<b>Net profit attributed to shareholders of the banking corporation</b>	<b>2,835</b>	<b>1,413</b>	<b>1,988</b>	<b>100.64%</b>	<b>-28.92%</b>
Basic earning, in NIS per share	1.92	0.96	1.35		

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<b>Balances and rates of return on financial items by indexation base on 31.12.15 - consolidated</b>	<b>Unindexed NIS.</b>	<b>CPI-indexed NIS</b>	<b>Foreign Currency (1)</b>	<b>Total financial items</b>
Balance of financial assets on balance-sheet date	270,159	51,672	85,592	407,423
Balance of financial liabilities on balance-sheet date	219,518	50,997	114,880	385,395
Excess of financial assets over financial liabilities	50,641	675	-29,288	22,028
Total indexation balance (incl. futures, forwards and options in term of base assets)	25,433	-633	-2,376	22,424
Options in the money and out of the money (net, capitalized nominal value)	2,730	0	-2,730	0
Rate of income on assets (%) <sup>(2)</sup>	2.53	2.46	1.78	2.41
Rate of expenses on liabilities (%) <sup>(2)</sup>	-0.30	-2.02	-0.48	-0.62
Interest-rate spread	2.24	0.44	1.30	1.79
Interest-rate spread on the corresponding date in the previous year				1.97
Internal rate of return on assets (%)	2.87	2.00	1.81	2.31
Internal rate of return on liabilities (%)	0.93	0.67	0.99	0.80
Average duration of assets (years)	0.70	3.29	1.32	1.17
Average duration of liabilities (years)	0.41	3.06	0.28	0.69
<b>Additional data</b>		<b>2015</b>	<b>2014</b>	
<b>Credit risk</b>				
Total credit risk to the public		393,926	392,039	
Of which: Total credit risk - housing loans		84,468	78,359	
Total credit risk - construction and real estate industry		88,308	83,499	
Exposure to foreign financial institutions		19,114	29,499	
<b>Additional disclosure for bonds - fair value</b>				
Total bonds		66,155	47,419	
Of which: mortgage-backed and asset-backed bonds		10,317	9,125	
<b>Problem credit risk</b>				
Credit risk, on-balance sheet: Impaired credit risk		3,940	4,816	
Subordinated credit risk		1,413	2,331	
credit risk under special supervision		2,995	3,060	
Total off-balance sheet credit risk		1,416	1,541	
Total problem credit risk		9,764	11,748	
<b>Data on derivatives</b>				
Notional amount		728,010	814,153	
Gross positive fair value		11,256	16,914	
<b>Activity with interested and related parties</b>				
Total assets on balance-sheet date		3,264	4,132	
Of which: credit to the public, net		1,853	1,859	
Total liabilities on balance-sheet date (including quasi-capital items)		782	3,533	
<b>Branches and personnel</b>				
Number of employee posts in Israel, monthly average		11,838	12,047	
Number of employee posts abroad, monthly average		1,056	1,153	
Number of branches in Israel		252	268	
Number of branches abroad		0	45	
<b>Main financial ratios - consolidated (percent)</b>				
Total net credit to total assets		62.76%	63.60%	
Equity/balance-sheet ratio <sup>3</sup>		6.91%	6.50%	
Ratio of Tier 1 capital to risk-adjusted assets		9.58%	9.09%	
Ratio of total capital to risk-weighted assets		13.74%	13.90%	
Return on equity (net profit/average equity ratio)		10.27%	5.44%	
Problematic credit risk in respect of the public, as a percentage of total credit risk in respect of the public, net		2.51%	3.03%	
Non-interest income to operating expenses ratio		71.27%	54.86%	

<sup>(1)</sup> Including foreign-currency indexed NIS.

<sup>(2)</sup> Includes derivatives used for hedging. Refers to activity in Israel.

<sup>3</sup> Attributed to shareholders of the banking corporation

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		The household segment	The private banking segment <sup>1</sup>	The small businesses segment	The commercial segment <sup>2</sup>	The business sector <sup>3</sup>	Financial management segment	Others and adjustments	Total
Net interest income before loan-loss provision	Median	2,972	1	1,169	1,716	1,577	-317	0	7,118
	Between sectors	-408	224	-90	-248	-412	930	4	0
Non-interest income	Median	1,649	415	558	543	267	2,320	545	6,297
	Between sectors	170	6	-40	-14	360	-434	-48	0
<b>Total income</b>		<b>4,383</b>	<b>646</b>	<b>1,597</b>	<b>1,997</b>	<b>1,792</b>	<b>2,499</b>	<b>501</b>	<b>13,415</b>
Loan-loss provision		307	4	178	-103	-131	-56	0	199
Operating and other expenses (excluding depreciation and amortization)		3,982	894	955	1,225	671	1,137	-28	8,836
Profit before taxes		94	-252	464	875	1,252	1,418	529	4,380
Provision for taxes on profit		25	-41	179	339	470	490	229	1,691
Profit after taxes		69	-211	285	536	782	928	300	2,689
Bank share in profit of companies included on equity basis		5	0	0	0	0	172	0	177
Net profit	Before attributing to holders of noncontrolling interests	74	-211	285	536	782	1,100	300	2,866
	Attributed to holders of noncontrolling interests	-28	5	-2	-2	-4	0	0	-31
	Attributed to shareholders of the banking corporation	46	-206	283	534	778	1,100	300	2,835
Return on equity (net profit/average equity ratio)		0.69	-28.26	13.40	8.50	9.93	37.09	28.38	10.27
Average balance of assets		115,589	7,100	25,195	52,888	58,276	136,370	7,558	402,976
Average balance of liabilities		121,793	32,790	28,247	49,439	30,503	110,467	1,785	375,024
Average balance of risk assets		83,340	6,470	22,721	57,821	87,476	34,689	10,680	303,197
Components of interest profit before loan-loss provision	Margin earned on granting credit	2,287	66	1,022	1,186	1,143	2,580	10	8,294
	Margin earned on accepting deposits	277	159	57	282	22	-1,967	-6	-1,176
	Other	0	0	0	0	0	0	0	0
<b>Total net interest income before loan-loss provision</b>		<b>2,564</b>	<b>225</b>	<b>1,079</b>	<b>1,468</b>	<b>1,165</b>	<b>613</b>	<b>4</b>	<b>7,118</b>

<sup>1)</sup> Preferential banking services provided to wealthy customers.

<sup>2)</sup> Medium-sized businesses.

<sup>3)</sup> Large businesses.